

# Promoting innovation activities in Sweden

Talinn 22nd of Januar 2020

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#### **EIP-AGRI** in Sweden

- > Managing authority is the Swedish Agricultural Board (SAB)
- > Swedish Rural Network (SRN)
  - is inserted in SAB
  - has a coordinator who works with promotion, marketing, networking and programming
  - has an innovation support group who works part time (support service and brokering)
- ➤ Total budget 39 million €











- First call for setting-up funding and project funding opened at the end of August 2015
- Meetings with the advisory selection committee four times per year. The last meetings in February and March 2020.
- > Decision meetings for setting up support at least once a month
- > Today around 70 projects formally approved, more are coming
- The innovation support group has had contact with about 400 potential applicants







### Promotion activities initially

- ➤ Information on conferences, seminars, meetings and agricultural fairs
- > Articles in agricultural and horticultural press
- > Webpage, flyers
- > "Kick off" for EIP-Agri with the Minister of Rural Affairs



## Additional promotion activities

- ➤ Newsletter\*
- Example application at our webpage\*
- Films on social media\*
- Podcasts, webbinars











Ansökan om projektstöd

om projektstöd

Budget

nnovation - från prototyp till marknad

Checklista till budget®



- ➤Innovation races and "Future workshops" with students
- Meetings with project managers and presentation of projects





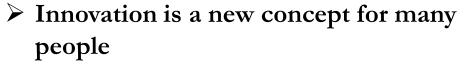
#### Communication strategies

Which are the most important challenges in the communication?









- Many practitioners do not realize that their own improvement suggestions or solutions to problems on the farm/in business/in the food chain could be potential innovations.
- An innovation project doesn't necessarily lead to an innovation. That uncertainty is new for both applicants and authorities
- ➤ A fear for too complicated rules and application process
- The need for protection of business idea (IPR) can collide with the requirement for dissemination of results



# Communication strategies Which are the most important messages?

➤ Being able to get 100% reimbursement of project costs, including own work is brand new and a great opportunity





➤ Being part of an European network /context is new and can bring new contacts, knowledge and experiences



Promotion is much easier and more interesting when projects are running and some projects have finished!







## Thanks for your attention!

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